

Courses for lawyers. Delivered by lawyers.

Professional
TRAINING

3Cs

Transition Programme



Confident Speaking

Critical Analysis

Creative Thinking

3Cs

Transition Programme

You've passed your driving test – you're now qualified. But ahead lie some challenging roads to navigate. As you transition from working as an NQ to an Associate, the role isn't just about doing the work anymore, it's about winning it too.

Your voice needs to carry more weight, and your opinions should influence decisions more confidently. In a competitive market, what sets your firm apart? More importantly, what makes you the lawyer clients trust, respect and confidently recommend to their network?

While IQ is a given, it's your creativity, analytical thinking and confidence that will distinguish you. Where are your skill gaps and how can they be bridged?

We understand that this stage in your legal career is crucial. Our 3Cs Programme is designed to help you navigate the leap from NQ to Associate with targeted development and support.

Confident Speaking
Critical Analysis
Creative Thinking

Programme Overview

Confident Speaking (2-hour session)



- ✓ Your language – is it permissive?
- ✓ The problem with acquiescence
- ✓ Why does having an opinion matter?
- ✓ Why speaking up in meetings is important
- ✓ How to project confidence even in non-routine scenarios
- ✓ How to speak so that you will be heard

Critical Analysis (2-hour session)



- ✓ How to deconstruct issues in a way that clients appreciate
- ✓ What clients are looking for when it comes to resolving their issue
- ✓ What are the good critical questions to ask?
- ✓ What is a good formula when giving strategic advice?
- ✓ After careful analysis, why are legal issues and practical realities not always aligned?

Creative Thinking (2-hour session)



- ✓ How to develop a creative approach to solving problems
- ✓ Why lateral thinking skills can differentiate
- ✓ Work on an issue that requires a creative approach and dissect the techniques used
- ✓ Understand how to increase your creative outlook
- ✓ Why creativity allows lawyers to capture a wider client base

To start **your** programme, get in touch:

info@professional-training.co.uk



Professional
TRAINING

professional-training.co.uk