

Planning for Change in a Law Firm

This training course has been developed to introduce you to practical tools and techniques that will enable you to better understand your staff during the transformation of your business. It will also provide you with clear methodologies that will assist you in influencing the change for your Firm and the people within it.

The training course will equip you with the skills to be able to change the nature of the conversations you have with your fee earners when working through a change programme and ensure you are equipped to have meaningful discussions that assist with the implementation of change.

Course objectives:

- ✓ Understand how to adapt to different situations through a journey of change
- ✓ Learn some practical methods of delivering a change message
- ✓ Learn how to prepare a message for your team, using a standard process to engage and empathise with your staff
- ✓ Learn how to explain a simple change model that will help you move people through the various stages of change
- ✓ Learn how to distinguish the 7 steps to influencing change