

Head of Department Training

Having an effective team around you is crucial. However, it is an area that is often left to chance, which can lead to de-motivated individuals that do not feel part of the firm and consequently do not perform to the best of their ability.

This training course looks at what it takes to lead an effective team and how you can get the best out of the people in it by understanding your role as leader, both personally and from the point of view of your team. It will help you develop as a team leader and improve your performance in a leadership role.

Course objectives:

- ✓ Recognise the qualities of an effective leader
- ✓ Benchmark yourself against those qualities and develop actions to improve
- ✓ Understand the difference between leading and managing
- ✓ Learn the value of sharing the firm's vision with your team
- ✓ Practice developing team goals based on your firm's vision
- ✓ Learn how to motivate your staff by understanding their drivers and developing actions to support them
- ✓ Learn how to deal with difficult staff members
- ✓ Learn how to challenge staff in a meaningful and effective way
- ✓ Learn how to coach staff effectively using a simple process